Exhibit 34

Deposition of Hal J. Singer, Ph.D. (September 27, 2017) (excerpted)

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IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEVADA

- - -

IN RE: : Civil Action

DOCKET NO.

CUNG LE, NATHAN QUARRY, : 2:15-cv-01045-RFB-

JON FITCH, BRANDON VERA, : (PAL)

LUIS JAVIER VAZQUEZ and :

KYLE KINGSBURG, on behalf : CLASS ACTION

of themselves and all :

others similarly :

situated, :

:

Plaintiffs,

:

v.

:

ZUFFA, LLC, d/b/a : ULTIMATE FIGHTING : CHAMPIONSHIP and UFC, :

:

Defendants.

_ _ _

Wednesday, September 27, 2017

- - -

Videotaped deposition of HAL J. SINGER, Ph.D., taken pursuant to notice, was held at the law offices of Berger & Montague, P.C., 1622 Locust Street, Philadelphia, Pennsylvania 19103, beginning at 9:24 AM, on the above date, before Constance S. Kent, a Certified Court Reporter, Registered Professional Reporter, Certified LiveNote Reporter, and Notary Public in and for the Commonwealth of Pennsylvania.

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1	arrangement.	1	into allegedly exclusionary contracts
2	So by construction, if I	2	with the vast majority of top fighters,
3	if I assume in a but-for world	3	and 3, taken other steps to use its
4	these restraints are removed, then	4	alleged dominance to impair potential
5	the foreclosure falls. I don't	5	rivals."
6	need an econometric proof of that.	6	And then you've also.
7	It it just follows from	7	Footnoting in footnote 2, the complaint.
8	elementary logic.	8	Though that's I'm not clear on whether
9	BY MR. ISAACSON:	9	that's not a footnote to the challenged
10	Q. Right. Well, for example,	10	conduct.
11	when we looked at Figure 3, you told me	11	MR. CRAMER: No, that's a
12	things you thought were important, but	12	footnote to the sentence at the
13	you didn't have any sort of mathematical	13	top of the page.
14	analysis to say, here's a clause that	14	MR. ISAACSON: Right.
15	relates to a specific foreclosure	15	BY MR. ISAACSON:
16	percentage; is that right?	16	Q. So is the challenged conduct
17	A. That is correct. I think	17	a subset of the allegations in the
18	I did not perform an inquiry as to the	18	complaint?
19	causes or drivers historically of a	19	MR. CRAMER: Objection to
20	foreclosure share. One could do that.	20	form. Foundation.
21	It sounds like there would be another	21	THE WITNESS: I don't think
22	econometric exercise. But the	22	so. I think that when I lay out
23	foreclosure share, as I've measured it,	23	my understanding of the challenged
24	is what it is, and it's an explanatory	24	conduct, I try to I try to
	Page 247		Page 249
1	variable model.	1	trace the conduct that's being
2	Q. Okay. Let's go to paragraph	2	challenged in the complaint.
3	1 of your report.	3	BY MR. ISAACSON:
4	A. Paragraph 1?	4	Q. Okay. And I'm we're
5	Q. Yes. Page somehow that's	5	going to focus on taken other steps to
6	page 4 and 5.	6	use its alleged dominance to impair
7	A. Got it.	7	potential rivals, because perhaps you'll
8	Q. I'm sorry, paragraph 2.	8	agree with me that that lacks
9	A. Oh, paragraph 2.	9	specificity, but that's okay for an
10	Q. You see in the middle	10	introduction.
11	there's the definition of challenged	11	A. Exactly.
12	conduct?	12	Q. Right, right.
13	"Plaintiffs allege that	13	A. It's made very explicit
14	these actions taken together, the	14	later on in the draft.
15 16	'challenged conduct.'"	15	Q. And then footnoting to
16 17		16	that
17 18	Q. Okay. And the and in	17 18	A. In the report, sorry.
19	paragraph 2 you list three things. "1, Zuffa" Zuffa's	18 19	Q at the end of that
20	alleged to have, 1, eliminated potential	20	sentence, it's to part VII A. If I wanted to understand the complete
21	rival MMA promoters through horizontal	21	challenged conduct, is that where I would
22	acquisitions; 2, deprived potential	22	look to?
23	rivals of key inputs, the fighters	23	A. I don't think so. Let me
24	themselves, by entering" "entering	24	look at part 7A. That could be a typo.

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1	Q. It even gets confusing, your	1	that I'm measuring.
2	Table of Contents doesn't have a 7A.		Q. All right. The you are
3	A. Right. So let me	3	measuring an increase in foreclosure due
4	MR. CRAMER: I think it	4	to the acquisition of rivals by Zuffa; is
5	means 2.	5	that right?
6	THE WITNESS: Yeah.	6	MR. CRAMER: Asked and
7	MR. ISAACSON: 2A?	7	answered, form.
8	THE WITNESS: Yeah.	8	THE WITNESS: Conditional on
9	MR. CRAMER: There's a	9	Zuffa using exclusive contracts of
10	section of the report called	10	a sufficient duration, then yes,
11	under Roman II called Nature of	11	bringing on more fighters and
12	the Challenged Conduct.	12	funneling them through that
13	MR. ISAACSON: That would	13	mechanism is causing foreclosure
14	make more sense, yes.	14	to go up.
15	THE WITNESS: You want to	15	In contrast, if Zuffa were
16	strike the V there.	16	not using exclusive contracts of a
17	BY MR. ISAACSON:	17	sufficient duration and made a
18	Q. All right. So II A is the	18	horizontal acquisition, then by my
19	horizontal conduct?	19	regression model, at least, there
20	A. Yes.	20	would be no increase in
21	Q. And so is that the item 3 in	21	foreclosure share and there would
22	your paragraph 2, the other the other	22	be no anticompetitive effects.
23	conduct, is it the horizontal conduct?	23	In other words, the vertical
24	A. No.	24	restrictions on fighter mobility
	Page	251	Page 253
1	Q. Okay. Would it be		are doing is the only necessary
2	everything in No. II that's would	2	condition, it is doing all the
3	your would the Roman numeral II,	3	all the lifting, if you will,
4	would that section capture the challenged	4	according to my model.
5	conduct?	5	BY MR. ISAACSON:
6	A. Roman II captures the	6	Q. Is it the case that you have
7	challenged conduct.	7	not reached an opinion or whether the
8	Q. Okay. Maybe I just got us	8	acquisition of Zuffa of any of Zuffa's
9	another errata.	9	rivals was anticompetitive in the absence
10	The now, the esti	10	of those fighters subsequently entering
11	your challenged conduct includes	11	exclusive contracts of 30 or more months?
12 13	horizontal conduct and vertical conduct.	12 13	A. So if I'm hearing you right,
14	As I understand it, from what you've said	14	if you take away if you take away the
15	today, that you are not estimating injury	15	vertical restrictions, I'm not offering
16	or damages from the horizontal conduct; is that right?	16	an opinion that the horizontal
17	A. I think I'm not I'm not	17	acquisitions were were contributing to underpayments or damages or impact per my
18	estimating any any impact or damages	18	regression model.
19	that flow entirely through the	19	Q. And I'm even going a little
20	horizontal. What what's important and	20	broader maybe.
21	what drives the damages and the impact in	21	A. Okay.
22	my models are the vertical restraints.	22	Q. Is in the absence of
23	They're doing the that is the	23	30-month contracts, you don't have an
24	mechanism of harm that I'm capturing,	24	opinion about whether any acquisition of
	medianism of narm that I'm capturing,	2 1	opinion about whether any acquisition of

			Page 256
1	Zuffa of any of its rivals, whether it's	1	that one doesn't make sense
1 2 3	Pride, Strikeforce or Affliction, was	$\frac{1}{2}$	
3	anticompetitive?	3	
4	MR. CRAMER: Objection to	4	
5	form.	5	
6	THE WITNESS: I don't offer	6	
7	an opinion on that on that	7	<u> </u>
	particular aspect. I'll leave it	8	
8	at that.	9	5
10	BY MR. ISAACSON:	10	r
11	Q. Fine. You discuss	11	
12	counter-programming in your report. I	12	
13	can refer you to that, but if you're	13	-
14	general familiar with the topic.	14	1 ,
15	A. Yes.	15	
16	Q. All right. You are am I	16	· · · · · · · · · · · · · · · · · · ·
17	correct that you are not attributing any	17	1
18	increase in foreclosure percentage to	18	
19	counter-programming or would you know?	19	, 1
20	A. I'll give you the same	20	
21	answer I just gave you for the	21	,
22	acquisitions. If you strip away the	22	\mathcal{E}
23		23	
24	restrictions on the fighter mobility, the exclusive long-term contracts, then the	24	
24	Page 255		1
			Page 257
1	presence of the counter-programming would	1	1
2	not engender higher foreclosure shares	2	
3	according to my model, would not generate	3	<u> </u>
4	the wage effects that that my model is	4	, ,
5	showing.	5	\mathcal{E}
6	Q. Is in the absence of	6	
7	30-month contracts, in your opinion,	7	the the driver of the the only
8	would counter-programming be	8	3
9	anticompetitive?	9	r
10	MR. CRAMER: Incomplete	10	, &
11	hypothetical.	11	8 8
12	THE WITNESS: It could be,	12	
13	but I don't I don't take I	13	
14	don't take an opinion on that	14	
15	hypothetical.	15	· · · · · · · · · · · · · · · · · · ·
16	BY MR. ISAACSON:	16	, , ,
17	Q. All right. In the absence	17	F
18	of the 30-month contracts, do you have an	18	<u> </u>
19	opinion about whether the right to match	19	7 1
20	provisions in the contracts are	20	
21	anticompetitive?	21	1 1
22	MR. CRAMER: Objection to	22	
23	form. Incomprehensible.	23	,
24	THE WITNESS: That one	24	that something that causes you to that

	2.050		2 050
	Page 258		Page 260
1	is part of your analysis of what makes a	1	A. I don't have an opinion.
2	contract 30 months or longer?	2	Q. Okay. Do you, together with
3	A. No. No, there are few	3	contracts, inclusive contracts that are
4	the retirement clause and some other	4	30 or more months, do the is it your
5	tolling provisions were not counted in	5	opinion that the exclusivity provisions
6	when I went to add up the durations. In	6	with venues increase the foreclosure
7	that sense, my my method is	7	share of Zuffa?
8	conservative.	8	MR. CRAMER: Objection to
9	Q. All right. The so the	9	form.
10	retirement clause or another tolling	10	THE WITNESS: I think that
11	provisions of the contracts, in the	11	in conjunction with the primary
12	absence of contracts that were 30 months	12	restrictions on fighter mobility,
13	or longer, you don't have an opinion	13	the exclusives on the venues can
14	about whether they're anticompetitive,	14	be can be considered to be
15	correct?	15	anticompetitive.
16	A. On a stand-alone basis, no.	16	Whether they contributed to
17	And you keep you keep	17	higher foreclosure shares, I'd
18	saying, just so the record is clear, in	18	I'd have think about it. I
19	the absence of 30 months. Remember it's	19	imagine one might construct a
20	exclusive plus duration.	20	story, but I'd have to I'd have
21	Q. Right. Understood.	21	to think about it some more.
22	A. Okay.	22	BY MR. ISAACSON:
23	Q. The the exclusive	23	Q. Okay. Today you don't have
24	negotiation clause, is that a provision	24	an opinion about whether exclusivity
	Page 259		Page 261
1	that you have taken into account in	1	provisions with venues, even taken
2	calculating the 30 months or more?	2	together with exclusivity agreements with
3	A. Yes.	3	fighters of 30 or more months, would
4	Q. Am I correct that if my	4	increase the foreclosure share
5	colleague will allow me a compound	5	increase the foreclosure share?
6	question to save time that items that	6	A. Like I said, I can imagine
7	you have discussed include preventing the	7	how they could funnel more fighters into
8	use of fighter clips when you move to a	8	this net and therefore trigger the
9	new promotion, moving sponsors with you	9	mechanism that's causing the rate
10	when you move to a new promotion, and	10	suppression in my in my models, but I
11	warning fighters not to sign over their	11	don't really have an opinion beyond that.
12	likenesses to other promoters, those	12	Q. In general, we'll save time
13	would you would not have an opinion	13	if you tell me whether you have opinions
14		14	as opposed to what you imagine.
15	anticompetitive in the absence of	15	A. Okay.
16	exclusive contracts that were 30 or more	16	Q. Or could imagine. I don't
17	months?	17	mean that as a criticism, I mean that as
18		18	constructive.
19	Q. Okay. And do you have an	19	MR. CRAMER: Constructive
20	opinion about whether exclusivity	20	criticism.
21	provisions with venues, sponsors or	21	MR. ISAACSON: No, not even
22	broadcasters are anticompetitive in the	22	that. A constructive way to get
23	absence of exclusive contracts of 30 or	23	through the day.
24	more months?	24	MR. CRAMER: Advice.
L			

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1	with respect to, say, a finding of	1	construct a scenario about how
2	monopsony power in the input		2 that could occur.
3	market.		BY MR. ISAACSON:
4	BY MR. ISAACSON:		Q. All right. The and then
5	Q. Well, you do have findings	5	you've described geographic market for
6	of monopsony power that do rely on		the output market also. And is that also
7	revenue weighting, right?		7 North America?
8	A. I think that under the	8	8 A. Yes.
9	under the indirect approach and under		Q. All right. The and in
10	only one pass through the indirect	10	=
11	approach, I weight fighters by by	11	· · · · · · · · · · · · · · · · · · ·
12	revenues to make an inference about	12	<i>y</i> , ,
13	Zuffa's high shares in that relevant	13	$\boldsymbol{\mathcal{E}}$
14	input market.	14	-
15	Q. Right.	15	
16	A. But as you know, that's only	16	
17	one of many, many approaches that allow	17	
18	me to get to the conclusion of monopsony	18	J
19	power.	19	
20	Q. Okay.	20	1 1
21	A. I actually prefer	21	\mathcal{C}_1
22	Q. So let's return	22	
23	A. Can I finish?	23	
24	Q. I thought you were.	24	1 7 1
	Page 287	Т	Page 289
1	A. I prefer direct evidence	1	there's there's revenues from the
2	generally, and I think that I've I	2	2 advertiser's side as well.
3	offer a slew of evidence that speaks to	3	But I hope that answers your
4	how you can prove directly that Zuffa	4	question.
5	exercises monopsony power.	5	Q. All right. And does
6	Q. I understand that you	6	б pay-per-view compete with broadcast?
7	offered direct and indirect evidence, but	7	7 MR. CRAMER: Objection to
8	I need to ask about them one at a time	8	8 form.
9	and we can cover both.	9	9 THE WITNESS: I did not
10	A. Okay.	10	conduct that inquiry.
11	Q. So in terms of when you	11	BY MR. ISAACSON:
12	define a market, can you describe to me a	12	Q. Do you have an opinion one
13	situation where if you use revenue	13	way or another about that?
14	weighting in the input market, where	14	4 A. No.
15	the a monopoly firm would not	15	Q. All right. With respect to
16	necessarily have a monopoly in the input	16	the does do the live venue events
17	market?	17	1 1 1 1
18	MR. CRAMER: Incomplete	18	A. I don't even understand the
19	hypothetical, form.	19	question. Many of the pay-per-view
20	THE WITNESS: I've never	20	
21	given thought to that, and I'd	21	Q. Meaning I watch it on
22	like to think about it and maybe	22	
23	we'll come back. But I don't	23	
24	think I'm prepared to to	24	4 A. I haven't I haven't



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1	studied that and I imagine for someone	1	to
2	who lives very far from the venue where	2	MR. CRAMER: Okay.
3	the live event is staged, they would not	3	MR. ISAACSON: I'm not going
4	be considered reasonably close	4	to ask him to recite all the
5	substitutes.	5	documentary evidence.
6	Q. So for your input markets,	6	BY MR. ISAACSON:
7	what evidence did you take into account	7	Q. And I understand that
8	to assess customer's likely response to	8	there's documentary evidence that you're
9	price increase in the SSNIP analysis?	9	not reciting today.
10	And feel free to point me to the sections	10	Okay. Other than the record
11	of your report that	11	evidence of the about sub
12	A. Did you mean to say I	12	perceptions of substitutability from the
13	think you just conflated the input	13	stakeholders, what would be other parts
14	markets and customers. Maybe we should	14	of your SSNIP analysis for the input
15	start over.	15	market?
16	Q. Yes, I said price increase	16	A. I would direct you to
17	rather than wage decrease, but let me	17	Section 3A 1 for all of the evidence that
18	just put it this way: What evidence in	18	I used to inform the construction of the
19	your report did you take into account to	19	relevant input market.
20	assess the likely response to a SSNIP in	20	Q. That would be the record
21	the input markets?	21	evidence that you were referring to?
22	A. Sure. So there it's the	22	A. Well, record evidence is
23	perspective of the fighters not the	23	fairly broad, right, because it
24	customers. So I was tripping up over	24	encompasses almost everything. But I
	Page 291		Page 293
1	your	1	will point to me the what helps to
2	Q. Yes.	2	guide me to the findings that I made with
3	A injecting customers when	3	respect to the input market was the fact
4	we're talking about input markets.	4	that Zuffa was able to successfully
5	So I can take you to the	5	suppress fighter wages, wages either
6	relevant sections, and I will, but of	6	measured by by wage share, regression
7	course at high levels, I'm looking at	7	or by knowledge of the fact that wage
8	record evidence of of what fighters	8	shares were falling over time from
9	and promoters thought about substitution	9	
	1		26 percent to 18 percent, yet Zuffa did not suffer sufficient defection so as to
10	possibilities as you if you were to	10	
11	move away from Zuffa to counteract a	11	render that wage decrease unprofitable.
12	hypothetical wage cut.	12	Now, that that tells you,
13	Q. Okay. So the first thing	13	as a matter of economics, that a that
14	you looked at was record evidence of	14	a reasonable starting place for defining
15	substitution.	15	the contours of the relevant input market
16	A. Or the perception of	16	is just the fighters under Zuffa's
17	substitution from the stakeholders, the	17	control. That was the the first thing
18	fighters, the promoters, and I'll just	18	that occurred to me.
19	point you, if you	19	And once you once you
20	Q. That's that's sufficient	20	start there, you can start looking at
21	for for item 1.	21	record evidence to determine whether
22	MR. CRAMER: You asked him	22	additional fighters from from rival
コつつ	to look at his report	23	promotions ought to be included so that
23 24	to look at his report. MR. ISAACSON: I'm going	24	you eventually get to the smallest set of

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1	fighters such that a hypothetical	1	BY MR. ISAACSON:		
2 3	monopsonist could profitably exercise	2	Q. So my actual question was		
3	monopsony power.	3	I understand you're focused on that, but		
4	Q. All right. And you said	4	my question is, did you look at whether		
5	that Zuffa was able to successfully	5	Zuffa actually suppressed actual wages?		
6	suppress fighter wages wage share.	6	A. Without controlling for		
7	You were talking only about the share of	7	revenues, no. Because it's incorrect to		
8	revenues there, correct?	8	do so.		
9	A. Correct.	9	Q. So in performing your SSNIP		
10	Q. Okay. You didn't look at	10	analysis for the input markets, is it		
11	whether Zuffa actually suppressed wages	11	fair to say that you relied on the record		
12	and whether fighters moved to did not	12	evidence about the issue of perceived		
13	move to other promoters after reduced	13	substitution from the stakeholders along		
14	wages?	14	with your observations that when Zuffa		
15	MR. CRAMER: Compound,	15	suppressed fighter wage shares, there		
16	objection to form.	16	weren't significant defections?		
17	THE WITNESS: Actually, if	17	A. I think I think that		
18	you take wage shares down from	18	encompasses a lot. I also think that		
19	26 percent to 18 percent and you	19	Zuffa in its ordinary course of business		
20	hold an event revenues constant,	20	made use of a FightMetrics (sic)		
21	that's a decrease in the absolute	21	database. I had the very first thing		
22	wage for the fighter.	22	I did when I when I got this case was		
23	So I don't I don't	23	I started reading the economic literature		
24	automatically except that every	24	on the MMA industry, and almost every		
	Page 295		Pa	.ge	297
1	fighter was improved as they	1	article I read, the FightMetrics (sic)		
2	marched from a 26 percent wage	2	database formed the foundation of their		
3	share at Zuffa to an 18 percent	3	empirical analysis.		
4	wage share.	4	So I thought that that was a		
5	BY MR. ISAACSON:	5	reasonable place to begin to posit what		
6	Q. All right. But in your	6	the smallest set of fighters that could		
7	in your hypothetical there you held	7	be under the control of a hypothetical		
8	revenues constant. Did you look at, as	8	monopsony would be in order for it to		
9	part of your analysis of the input market	9	exercise market power.		
10	and defining that market, as to whether	10	Q. All right. Why did you use		
11	Zuffa actually suppressed actual wages?	11	the smallest set of fighters not the		
12	MR. CRAMER: Objection to	12	smallest amount of promoters?		
13	form.	13	A. Well, because we're looking		
14	BY MR. ISAACSON:	14	at the input market. The fighters form		
15	Q. As opposed to wage share?	15	the elements of the input market. They		
16	MR. CRAMER: Same objection.	16	happen to belong to promoters, but		
17	THE WITNESS: I'm focused on	17	fighters are the elements or the		
18	wage share, of course, because	18	ingredients.		
19	it's the right thing to look at	19	But I'm if I'm a		
20	from an economic perspective.	20	fighter just to make it clear, if I'm		
21	We're trying to measure	21	a fighter and I'm thinking about		
22	exploitation, and the textbooks	22	substituting, defecting from UFC and		
2.2	4-114-1-4-1-4-4-4-4-4	רחו			
23 24	tell you to do it as a share of marginal revenue product.	23 24	going to a rival promotion, I don't care what the name of the promotion is or		

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1	who's running it or who the chief	1	perceptions of substitutability from
2	matchmaker is, I want to make sure that	2	stakeholders, your observations about how
3	I'm going to be put inside of a pool	3	Zuffa suppressed fighter wage shares
4	of of fighters such that I have a	4	without defections or significant
5	prospect of elevating through the ranks.	5	defections, and Zuffa's reliance on the
6	It's the fighters that determine what a	6	FightMetrics (sic) database?
7	reasonable substitute is when fighters	7	
8	are considering defecting.	8	MR. CRAMER: Would you like him to look at his report, is that
9	Q. Now, you're not suggesting	9	what you're asking?
10	that Zuffa used the Fight Matrix data to	10	MR. ISAACSON: He can look
11		11	
12	define a market, are you?	12	at his report in answering the
13	A. Well, you just toggled from	1	questions. I've allowed him to do
14	FightMetrics (sic) to Fight Matrix.	13	that for every question.
	Q. I'm sorry, FightMetrics	14	MR. CRAMER: Okay, good.
15	(sic). Sorry. I was bound to do that	15	THE WITNESS: By looking at
16	today.	16	it, it refreshes my memory that in
17	But you're not suggesting	17	paragraph 101, for example, I'm
18	that Zuffa used FightMetrics (sic) data	18	looking at evidence, again from
19	to define a market?	19	the perspective of what I call
20	A. I'm suggesting that firms	20	stakeholders, or mostly fighters,
21	are not are not employed firms are	21	as to whether or not some some
22	not in the businesses of defining	22	sport outside of MMA would
23	relevant product markets as the normal	23	constitute a reasonable substitute
24	course of business, right? They're doing	24	to defect to in response to a wage
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1	something else. Defining markets is the	1	decrease.
2	task of an antitrust economist.	2	And we can go through
3	Q. All right.	3	paragraph-by-paragraph. I don't
4	A. But I do think it's	4	know if that's how you want me to
5	important that Zuffa uses and relies on	5	use the time
6	the FightMetrics (sic) database in its	6	BY MR. ISAACSON:
7	ordinary course of business.	7	Q. I thought I thought that
8	Q. All right. And is that part	8	as encompassed within the record evidence
9	of do you consider that that	9	of perceptions of substitute billing.
10	observation that Zuffa relies on the	10	A. Right. But why I mean, I
11	FightMetrics (sic) database to be part of	11	wouldn't say why we go by my memory of
12	your SSNIP analysis?	12	what I used, we have the report and we
13	A. I think it undergirds the	13	can go paragraph-by-paragraph and I
14	conclusion that that this is the	14	can
15	relevant set of fighters that would need	15	Q. Your report is long, I'm
16	to be under the control of a hypothetical	16	trying to see if I can get a summary of
17	monopsonist so that the wage decrease	17	your conclusions with you having access
18	below competitive levels would not be	18	to your report.
19	rendered unprofitable.	19	MR. CRAMER: So he wants you
20	Q. Right. So does your SSNIP	20	to take your time and make sure
21	analysis for the input markets consist of	21	that you've adequately summarized
22	anything other than the things that	22	your conclusions and the evidence
23	you've listed so far: The record	23	upon which they're based.
24	evidence of substitution of	24	THE WITNESS: Okay.